

| AREA CUSTOMER SERVICE VARIANCE - [926] SANTA ANA PFC                  |           |                                   |                                |          |            |
|---|-----------|-----------------------------------|--------------------------------|----------|------------|
| LAGUNA BEACH PO - LAGUNA BEACH PO 054050                              |           |                                   | Variance Date: 04/06/2007      |          |            |
| Analysis Period: 12/30/2006 to 03/30/2007 - Customer Service Days: 74 |           |                                   | Unit Level: 0 Mes Yr: 2 CAG: B |          |            |
| Benchmark Generation: 01/12/2007-03/30/2007                           |           | [LAGUNA BEACH PO] LAGUNA BEACH PO |                                |          |            |
| FTEE COMPLEMENT ANALYSIS  |           |                                   |                                |          |            |
| UNIT VARIABLES  | BENCHMARK | EARNED                            | ACTUAL                         | VARIANCE | % ACHIEVED |
| Full Time Clerk   | 20        | 19                                | 32                             | 13       | 59.38%     |
| Part Time Flexible Clerk  | 5         | 5                                 | 6                              | 1        | 83.33%     |
| Part Time Regular Clerk   | 0         | 0                                 | 0                              | 0        | 0.00%      |
| Full Time MH  | 0         | 0                                 | 0                              | 0        | 0.00%      |
| Part Time Flexible MH   | 0         | 0                                 | 0                              | 0        | 0.00%      |
| Part Time Regular MH  | 0         | 0                                 | 0                              | 0        | 0.00%      |
| Full Time Equivalent Emp  | 24        | 24                                | 38                             | 13.64    | 64.09%     |
| Full Time Equivalent Hrs  | 1792      | 1792                              | 1749                           |          |            |
| WORKHOUR ANALYSIS   |           |                                   |                                |          |            |
| Automation/Mechanized (LDC41-42)                                      |           |                                   |                                |          |            |
| UNIT VARIABLES  | BENCHMARK | EARNED                            | ACTUAL                         | VARIANCE | % ACHIEVED |
| LDC 41 Hours  | 0         | 0                                 | 0                              | 0        | 0%         |
| LDC 42 Hours  | 0         | 0                                 | 0                              | 0        | 0%         |
| Total Auto/Mech Hours   | 0         | 0                                 | 0                              | 0        | 0%         |
| Manual (LDC43-44)   |           |                                   |                                |          |            |
| LDC 43L Hours   | 883       | 881                               | 648                            | 267      | 73.39%     |
| LDC 43F Hours   | 1505      | 1588                              | 1758                           | 166      | 90.42%     |
| LDC 43P Hours   | 826       | 834                               | 1325                           | 491      | 62.96%     |
| LDC 43A Hours   | 1026      | 1028                              | 2232                           | 1206     | 45.03%     |
| LDC 43 Total  | 4140      | 4331                              | 6263                           | 2130     | 60.97%     |
| LDC 44 Hours  | 997       | 1902                              | 1427                           | 425      | 70.22%     |
| Total Manual Hours  | 5138      | 5133                              | 7688                           | 2555     | 66.77%     |
| Retail/Admin (LDC45-48,49)  |           |                                   |                                |          |            |
| LDC 45 Hours  | 3882      | 3212                              | 3834                           | 652      | 77.90%     |
| LDC 46 Hours  | 0         | 0                                 | 439                            | 439      | 0%         |
| LDC 48 Hours  | 2571      | 2572                              | 4301                           | 1729     | 59.81%     |
| Total Retail/Admin Hours  | 5566      | 5574                              | 8594                           | 3020     | 64.86%     |
| Total Function Four   | 10704     | 10707                             | 16282                          | 5575     | 65.76%     |
| WORKLOAD ANALYSIS   |           |                                   |                                |          |            |
| UNIT VARIABLES  | BENCHMARK | EARNED                            | ACTUAL                         | VARIANCE | % VARIANCE |
| LDC 41 TPE Vol Pcs  | 0         |                                   | 0                              | 0        | 0%         |
| LDC 42 TPE Vol Pcs  | 0         |                                   | 0                              | 0        | 0%         |
| Auto/Mech Volume  | 0         |                                   | 0                              | 0        | 0%         |
| LDC 43 Dist Vol Ltrs (F)  | 4459      |                                   | 4444                           | -15      | -0.34%     |
| LDC 43 Dist Vol Flts (F)  | 13096     |                                   | 12950                          | -147     | -1.12%     |
| LDC 43 Dist Vol PRS/Sprs  | 259338    |                                   | 262780                         | 3442     | 0.97%      |

|                           |        |  |        |      |        |
|---------------------------|--------|--|--------|------|--------|
| LDC 44 Box Ltr (Fl)       | 2045   |  | 2076   | -20  | 0.98%  |
| LDC 44 Box Fls (Fl)       | 3794   |  | 3832   | 38   | 1.00%  |
| Manual Vol (w/o PP/Sprs)  | 23394  |  | 23252  | -142 | -0.61% |
| LDC 45 Transactions       | 110689 |  | 110988 | 299  | 0.27%  |
| Retail Transaction Volume | 110689 |  | 110988 | 299  | 0.27%  |

PRODUCTIVITY ANALYSIS

| UNIT VARIABLE             | BENCHMARK | EARNED | ACTUAL | VARIANCE | % ACHIEVED |
|---------------------------|-----------|--------|--------|----------|------------|
| LDC 41 PPH                | 0         | 0      | 0      | 0        | 0%         |
| LDC 42 PPH                | 0         | 0      | 0      | 0        | 0%         |
| LDC 43 Dist Vol Ltr FPH   | 6.52      | 6.52   | 4.69   | -1.84    | 71.84%     |
| LDC 43 Dist Vol Fls FPH   | 8.16      | 8.16   | 7.57   | -0.58    | 90.42%     |
| LDC 43 Dist PP/Sprs PPH   | 303       | 303    | 181    | -112     | 63.04%     |
| LDC 43 Allied Hrs per day | 13.87     | 13.89  | 30.16  | 16.28    | 46.03%     |
| LDC 44 Box L&F FPA        | 5.86      | 5.84   | 4.10   | -1.74    | 78.24%     |
| LDC 45 Trans Min. per     | 1.62      | 1.62   | 2.08   | 0.46     | 77.90%     |

UNIT ROUTE AND DELIVERIES ANALYSIS

| UNIT VARIABLE         | BENCHMARK | EARNED | ACTUAL | VARIANCE | % ACHIEVED |
|-----------------------|-----------|--------|--------|----------|------------|
| City Routes           | 59        |        | 59     | 0        | 0.00%      |
| Rural Routes          | 0         |        | 0      | 0        | 0%         |
| CDS Routes            | 0         |        | 0      | 0        | 0%         |
| POB Equivalent Routes | 7         |        | 7      | 0        | 0.00%      |
| City Deliveries       | 26385     |        | 26389  | 4        | 0.01%      |
| Rural Deliveries      | 0         |        | 0      | 0        | 0%         |
| CDS Deliveries        | 0         |        | 0      | 0        | 0%         |
| PO Box Deliveries     | 3514      |        | 3558   | 44       | 1.24%      |

FTE'S DAILY STAFFING ANALYSIS

| UNIT VARIABLES    | BENCHMARK | EARNED | ACTUAL | VARIANCE |
|-------------------|-----------|--------|--------|----------|
| Clerk/Mailhandler | 21.89     | 21.83  | 33.42  | 11.59    |

| Workload Worksheet - LAGUNA BEACH PO - LAGUNA BEACH PO |                          |                  |                |               |                     |                 |
|--|--------------------------|------------------|----------------|---------------|---------------------|-----------------|
| <b>Benchmark LDC 41</b>                                | <b>Volume</b>            | <b>Prod Rate</b> | <b>Hrs</b>     | <b>STB</b>    | <b>Analysis Prd</b> | <b>Net Rate</b> |
| DBCS Pcs   | 0                        | 12500            | 0.00           | 0.00          | 0                   | 0               |
| CSBCS Pcs  | 0                        | 19038            | 0.00           | 0.00          | 0                   | 0               |
| Number of DBCS Machines                                | 0                        |                  |                |               |                     |                 |
| Number CSBCS Machines                                  | 0                        |                  |                |               |                     |                 |
| Allied DBCS  |                          | 13.45            | 0.00           | 0.00          | 0                   |                 |
| Allied CSBCS   |                          | 49.05            | 0.00           | 0.00          | 0                   |                 |
| <b>Total LDC 41</b>                                    | <i>Other&gt;&gt;&gt;</i> | <i>0.00</i>      | <i>0.00</i>    | <i>0.00</i>   | <i>0</i>            | <i>0</i>        |
| <b>Earned LDC 41</b>                                   | <b>Volume</b>            | <b>Prod Rate</b> | <b>Hrs</b>     | <b>STB</b>    | <b>Analysis Prd</b> | <b>Net Rate</b> |
| DBCS Pcs   | 0                        | 12500            | 0.00           | 0.00          | 0                   | 0               |
| CSBCS Pcs  | 0                        | 19038            | 0.00           | 0.00          | 0                   | 0               |
| Number of DBCS Machines                                | 0                        |                  |                |               |                     |                 |
| Number CSBCS Machines                                  | 0                        |                  |                |               |                     |                 |
| Allied DBCS  |                          | 13.45            | 0.00           | 0.00          | 0                   |                 |
| Allied CSBCS   |                          | 49.05            | 0.00           | 0.00          | 0                   |                 |
| <b>Total LDC 41</b>                                    | <i>Other&gt;&gt;&gt;</i> | <i>0.00</i>      | <i>0.00</i>    | <i>0.00</i>   | <i>0</i>            | <i>0</i>        |
| <b>Benchmark LDC 42</b>                                | <b>Volume</b>            | <b>Prod Rate</b> | <b>Hrs</b>     | <b>STB</b>    | <b>Analysis Prd</b> | <b>Net Rate</b> |
| FSM Pcs  | 0                        | 1200             | 0.00           | 0.00          | 0                   | 0               |
| Nbr of FSM Machines                                    | 0                        |                  |                |               |                     |                 |
| Allied FSM   |                          | 11.93            | 0.00           | 0.00          | 0                   |                 |
| <b>Total LDC 42</b>                                    | <i>Other&gt;&gt;&gt;</i> | <i>0.00</i>      | <i>0.00</i>    | <i>0.00</i>   | <i>0</i>            | <i>0</i>        |
| <b>Earned LDC 42</b>                                   | <b>Volume</b>            | <b>Prod Rate</b> | <b>Hrs</b>     | <b>STB</b>    | <b>Analysis Prd</b> | <b>Net Rate</b> |
| FSM Pcs  | 0                        | 1200             | 0.00           | 0.00          | 0                   | 0               |
| Nbr of FSM Machines                                    | 0                        |                  |                |               |                     |                 |
| Allied FSM   |                          | 11.93            | 0.00           | 0.00          | 0                   |                 |
| <b>Total LDC 42</b>                                    | <i>Other&gt;&gt;&gt;</i> | <i>0.00</i>      | <i>0.00</i>    | <i>0.00</i>   | <i>0</i>            | <i>0</i>        |
| <b>Benchmark LDC 43</b>                                | <b>Volume</b>            | <b>Prod Rate</b> | <b>Hrs</b>     | <b>STB</b>    | <b>Analysis Prd</b> | <b>Net Rate</b> |
| LtrMan Footage   | 4459                     | 7.00             | 636.95         | 46.43         | 663                 | 6.52            |
| FltMan Footage   | 13096                    | 8.75             | 1496.73        | 109.11        | 1806                | 8.16            |
| PP/Sprs Man Pcs  | 250338                   | 325.00           | 770.27         | 56.15         | 826                 | 303             |
| Allied Hrs per Day                                     |                          |                  | 956.88         | 69.76         | 1027                | 13.87           |
| <b>Total LDC 43</b>                                    | <i>Other&gt;&gt;&gt;</i> | <i>0.00</i>      | <i>3860.84</i> | <i>281.46</i> | <i>4142</i>         |                 |
| <b>Earned LDC 43</b>                                   | <b>Volume</b>            | <b>Prod Rate</b> | <b>Hrs</b>     | <b>STB</b>    | <b>Analysis Prd</b> | <b>Net Rate</b> |
| LtrMan Footage   | 4444                     | 7.00             | 634.81         | 46.28         | 661                 | 6.52            |
| FltMan Footage   | 12950                    | 8.75             | 1479.94        | 107.69        | 1586                | 8.16            |
| PP/Sprs Man Pcs  | 252760                   | 325.00           | 777.72         | 56.70         | 834                 | 303             |
| Allied Hrs per Day                                     |                          |                  | 958.19         | 69.86         | 1028                | 13.89           |
| <b>Total LDC 43</b>                                    | <i>Other&gt;&gt;&gt;</i> | <i>0.00</i>      | <i>3850.67</i> | <i>280.71</i> | <i>4131</i>         |                 |
| <b>Benchmark LDC 44</b>                                | <b>Volume</b>            | <b>Prod Rate</b> | <b>Hrs</b>     | <b>STB</b>    | <b>Analysis Prd</b> | <b>Net Rate</b> |
| LtrMan   | 204.54                   | 5.00             | 40.91          | 2.98          | 44                  | 4.66            |
| FltMan   | 3793.88                  | 7.00             | 541.98         | 39.51         | 581                 | 6.52            |
| PPMan  | 26011                    | 225.00           | 115.80         | 8.43          | 124                 | 209.71          |

|                                |                          |                  |                |              |                     |                 |
|--------------------------------|--------------------------|------------------|----------------|--------------|---------------------|-----------------|
| DPS                            | 1840.87                  | 10.00            | 184.09         | 13.42        | 198                 | 9.32            |
| Allied (Box Rent Notices)      | 3514                     | 0.0537           | 46.24          | 3.37         | 50                  |                 |
| <b>Total LDC 44</b>            | <i>Other&gt;&gt;&gt;</i> | <i>0.00</i>      | <i>928.82</i>  | <i>67.71</i> | <i>897</i>          | <i>5.86</i>     |
| <b>Earned LDC 44</b>           | <b>Volume</b>            | <b>Prod Rate</b> | <b>Hrs</b>     | <b>STB</b>   | <b>Analysis Prd</b> | <b>Net Rate</b> |
| LitMan                         | 202.59                   | 5.00             | 40.52          | 2.96         | 43                  | 4.66            |
| FltMan                         | 3831.81                  | 7.00             | 547.40         | 39.91        | 587                 | 6.52            |
| PPMan                          | 26344                    | 225.00           | 117.08         | 8.54         | 126                 | 209.71          |
| DPS                            | 1823.27                  | 10.00            | 182.33         | 13.29        | 196                 | 9.32            |
| Allied (Box Rent Notices)      | 3558                     | 0.0537           | 46.82          | 3.41         | 50                  |                 |
| <b>Total LDC 44</b>            | <i>Other&gt;&gt;&gt;</i> | <i>0.00</i>      | <i>934.15</i>  | <i>68.10</i> | <i>1002</i>         | <i>5.84</i>     |
| <b>Benchmark LDC 45</b>        | <b>Volume</b>            | <b>Prod Rate</b> | <b>Hrs</b>     | <b>STB</b>   | <b>Analysis Prd</b> | <b>Net Rate</b> |
| Daily Average Transactions     | 110689                   | 1.10             | 2029.30        |              | 2029                | 1.10            |
| WOS Ancillary (33%)            |                          |                  | 669.67         |              | 670                 |                 |
| Open/Close                     | 592                      | 30.000           | 296.00         |              | 296                 | 30.000          |
| <b>Total LDC 45</b>            | <i>Other&gt;&gt;&gt;</i> | <i>0.00</i>      | <i>2994.97</i> |              | <i>2995</i>         | <i>1.62</i>     |
| <b>Earned LDC 45</b>           | <b>Volume</b>            | <b>Prod Rate</b> | <b>Hrs</b>     | <b>STB</b>   | <b>Analysis Prd</b> | <b>Net Rate</b> |
| Daily Average Transactions     | 110988                   | 1.10             | 2034.78        |              | 2035                | 1.10            |
| WOS Ancillary (33%)            |                          |                  | 671.48         |              | 671                 |                 |
| Open/Close                     | 592                      | 30.000           | 296.00         |              | 296                 | 30.000          |
| <b>Total LDC 45</b>            | <i>Other&gt;&gt;&gt;</i> | <i>0.00</i>      | <i>3002.26</i> |              | <i>3002</i>         | <i>1.62</i>     |
| <b>Benchmark/Earned LDC 46</b> | <b>Volume</b>            | <b>Prod Rate</b> | <b>Hrs</b>     | <b>STB</b>   | <b>Analysis Prd</b> | <b>Net Rate</b> |
| Number of Machines             | 0                        |                  |                |              |                     |                 |
| Vending Days                   | 65                       |                  |                |              |                     |                 |
| Service Time                   | 0.00                     |                  | 0.00           | 0.00         | 0                   |                 |
| Audit Time                     | 0.000                    |                  | 0.00           | 0.00         | 0                   |                 |
| Travel Time                    | 0.00                     |                  | 0.00           | 0.00         | 0                   |                 |
| <b>Total LDC 46</b>            | <i>Other&gt;&gt;&gt;</i> | <i>0.00</i>      | <i>0.00</i>    | <i>0.00</i>  | <i>0</i>            |                 |
| <b>Benchmark LDC 48</b>        | <b>Volume</b>            | <b>Prod Rate</b> | <b>Hrs</b>     | <b>STB</b>   | <b>Analysis Prd</b> | <b>Net Rate</b> |
| Delivery Support               | 2,212,576                | 0.0228           | 840.78         | 61.29        | 902                 | 0.0245          |
| <b>Earned LDC 48</b>           | <b>Volume</b>            | <b>Prod Rate</b> | <b>Hrs</b>     | <b>STB</b>   | <b>Analysis Prd</b> | <b>Net Rate</b> |
| Delivery Support               | 2,216,078                | 0.0228           | 842.11         | 61.39        | 903                 | 0.0245          |
| Benchmark Total LDC 48         |                          |                  |                |              | 2571                |                 |
| <i>Adjusted for Deliveries</i> |                          |                  |                |              | 1                   |                 |
| <b>Total LDC 48</b>            | <i>Other&gt;&gt;&gt;</i> | <i>0.00</i>      |                |              | <i>2572</i>         |                 |

## LAGUNA BEACH PO - LAGUNA BEACH PO - LDC 48 EARNED WORKHOURS

| WORKLOAD ELEMENT                                     | SOURCE              | VALUE                              | AWPS FACTORS  | BENCHMARK MINS / DAY |
|--|---------------------|------------------------------------|---|----------------------|
| P.O.BOX MAINT  | BOXES-RENTED        | 3514                               | Rented boxes *2.145 min /302                                | 24.96                |
| <b>FIRM CALLER SERVICE</b>                           | <b>AVG DAY</b>      | <b>48</b>                          | <b>Firm Holdouts *1.34 minutes</b>                          | <b>64.32</b>         |
| BOX ACCOUNTABLE MAIL                                 | ROUTES 1 per 500    | 7.03                               | 6.437 minutes per route                                     | 45.25                |
| CARRIER ACCOUNTABLES                                 | ROUTES              | 59                                 | 6.437 minutes per route                                     | 379.78               |
| CITY ROUTES  | DELIVERIES          | 26385                              | Not Applicable  |                      |
| RURAL ROUTES   | DELIVERIES          | 0                                  | Not Applicable  |                      |
| HCR ROUTES   | DELIVERIES          | 0                                  | Not Applicable  |                      |
| POST OFFICE BOXES                                    | RENTED              | 3514                               | Not Applicable  |                      |
| TELEPHONE  | DELIVERIES          | 29900                              | 3.2187 minutes per 1000 Deliveries                          | 96.24                |
| CFS MAINTENANCE                                      | DELIVERIES          | 29900                              | 6.437 minutes per 500 Deliveries                            | 38.49                |
| CLAIMS   | DELIVERIES          | 29900                              | 3.2187 minutes per 5000 Deliveries                          | 19.25                |
| NIXIE/UBBM   | DELIVERIES          | 29900                              | 5.3945 minutes per 500 Deliveries                           | 320.79               |
| 2ND NOTICES DLVS                                     | DELIVERIES          | 29900                              | 2.145 minutes per 1000 Deliveries                           | 64.13                |
| DISPATCH DLVS  | DELIVERIES          | 29900                              | 6.437 minutes per 1000 possible                             | 192.46               |
| VALIDATE 1412 'S                                     | ACTUAL              | 8                                  | 6.437 minutes per 1412                                      | 51.50                |
| <b>BRM/PD AVG # ACCT.<br/>POSTED DAILY</b>           | <b>AVERAGE</b>      | <b>193</b>                         | <b>2.253 Minutes ea. Daily avg.</b>                         | <b>436.76</b>        |
| BRM/PD AVG PIECES DAILY                              | CALC MINUTES        | 500                                | BRM/PD Pieces / 9.000 = Minutes                             | 55.19                |
| CANCEL MAIL  | ACTUAL MINUTES      | 0                                  | Actual + (STB Factor 0.0729)                                | 0.00                 |
| EXPRESS/PRIORITY SCANS                               | # OF SCANS          | 1076                               | 0.150 min for each of the 1st 200 +<br>0.062 min each > 200 | 84.31                |
| <b>VERIFY DEPOSIT/TRANSMIT<br/>DATA</b>              | <b># OF OFFICES</b> | <b>1</b>                           | <b>36.650 minutes per Office</b>                            | <b>36.65</b>         |
| COLLECTIONS  | ACTUAL              | 150.00                             | Actual + (STB Factor 0.0729)                                | 160.94               |
| AVG MAILINGS PER                                     | # PER               | 0.00                               | Mailings * 13 AP's * 36.650 min / 302                       | 0.00                 |
| OPEN & CLOSE SUPPLIES<br>& SERVICES                  | # OF OFFICES        | 1                                  | 13.41 minutes per office                                    | 13.41                |
| OTHER:   |                     | 0.00                               | Actual Authorized Other Time                                | 0.00                 |
| <b>Period 12/30/2006 - 03/30/2007 (74 Data Days)</b> |                     | <b>TOT BENCHMARK MINUTES P/DAY</b> |   | <b>2084.64</b>       |
| <b>Report date 04/06/2007</b>                        |                     | <b>TOT LDC48 BENCHMARK HOURS</b>   |   | <b>2571.05</b>       |

Bold Lettering = District Level Editable Workload Elements

# CUSTOMER SERVICE VARIANCE - CLERK/MAILHANDLER COMPLEMENT

**LAGUNA BEACH PO - LAGUNA BEACH**  
 UNIT/FINANCE NBR PO 054050 DATE: 04/06/2007

| Leave Replacement Calculation |             |               |  |                  |             |
|-------------------------------|-------------|---------------|--|------------------|-------------|
| Leave Type                    | Hrs Per Day | Leave %       | Formula  | Employees Earned |             |
| Annual Leave                  | 145         | 14.00%        | $(CSV \text{ Avg Daily Hours} \times 14.00\% \times 16 \text{ day wk} \times 141 \text{ hr Wk})$ | 3.06             | Clerk/MH(s) |
| Sick Leave                    | 145         | 3.50%         | $(CSV \text{ Avg Daily Hours} \times 3.50\% \times 16 \text{ day wk} \times 141 \text{ hr Wk})$  | 0.76             | Clerk/MH(s) |
| LWOP                          | 145         | 1.00%         | $(CSV \text{ Avg Daily Hours} \times 1.00\% \times 16 \text{ day wk} \times 141 \text{ hr Wk})$  | 0.22             | Clerk/MH(s) |
| (Subtract Overtime)           | 145         | 3.00%         | $(CSV \text{ Avg Daily Hours} \times 3.00\% \times 16 \text{ day wk} \times 141 \text{ hr Wk})$  | 1.75             | Clerk/MH(s) |
| <b>Net Total</b>              |             | <b>10.50%</b> | <b>Leaves/OT Replacement Needs &gt;&gt;&gt;&gt;&gt;</b>  | <b>2.29</b>      | Clerk/MH(s) |
|                               |             |               | <b>Replacement for Replacement &gt;&gt;&gt;&gt;&gt;</b>  | <b>0.24</b>      | Clerk/MH(s) |
|                               |             |               | <b>Total Leave Replacement &gt;&gt;&gt;&gt;&gt;</b>  | <b>2.53</b>      | Clerk/MH(s) |

Man Year (0 < 100, 1 100-199, 2 => 200) **2**

|                     |     |     |
|---------------------|-----|-----|
| Current Ratio FT/PT | 84% | 16% |
| Target Ratio FT/PT  | 80% | 20% |

| Current on Rolls               |           |
|--------------------------------|-----------|
| Full Time Clerk                | 32        |
| Part Time Flexible Clerk       | 6         |
| Part Time Regular Clerk        | 0         |
| Full Time Mailhandler          | 0         |
| Part Time Flexible Mailhandler | 0         |
| Part Time Regular Mailhandler  | 0         |
| <b>Total F4 on Rolls</b>       | <b>38</b> |

| Earned Complement              |           |
|--------------------------------|-----------|
| Full Time Clerk                | 19        |
| Part Time Flexible Clerk       | 6         |
| Part Time Regular Clerk        | 0         |
| Full Time Mailhandler          | 0         |
| Part Time Flexible Mailhandler | 0         |
| Part Time Regular Mailhandler  | 0         |
| <b>Total F4 Earned</b>         | <b>25</b> |

| Current Actual                | Dly Hrs       | Employees    |             |
|-------------------------------|---------------|--------------|-------------|
| LDC41                         | 0.00          | 0.00         | Clerk/MH(s) |
| LDC42                         | 0.00          | 0.00         | Clerk/MH(s) |
| LDC43                         | 84.81         | 12.85        | Clerk/MH(s) |
| LDC44                         | 19.28         | 2.93         | Clerk/MH(s) |
| LDC45                         | 52.08         | 7.91         | Clerk/MH(s) |
| LDC46                         | 5.93          | 0.90         | Clerk/MH(s) |
| LDC48                         | 58.12         | 8.83         | Clerk/MH(s) |
| <b>Total Actual Daily Hrs</b> | <b>220.03</b> | <b>33.42</b> | Clerk/MH(s) |

| Target                    | Dly Hrs       | Employees    |             |
|---------------------------|---------------|--------------|-------------|
| LDC41                     | 0.00          | 0.00         | Clerk/MH(s) |
| LDC42                     | 0.00          | 0.00         | Clerk/MH(s) |
| LDC43                     | 85.82         | 12.85        | Clerk/MH(s) |
| LDC44                     | 19.31         | 2.93         | Clerk/MH(s) |
| LDC45                     | 40.60         | 6.14         | Clerk/MH(s) |
| LDC46                     | 0.00          | 0.00         | Clerk/MH(s) |
| LDC48                     | 34.26         | 5.25         | Clerk/MH(s) |
| <b>Total Daily Earned</b> | <b>144.55</b> | <b>21.53</b> | Clerk/MH(s) |

|                                 |              |
|---------------------------------|--------------|
| Daily Hours Actual              | 220.03       |
| Current Complement              | 38           |
| PTEE Current                    | 1749         |
| Projected Annual Hrs Actual     | 66448        |
| <b>On Duty Required Totals</b>  | <b>2,534</b> |
| <b>Leave Replacement Totals</b> | <b>2,53</b>  |

|   |              |
|---|--------------|
| Daily Hours Earned                        | 144.55       |
| Target Complement                         | 24.26        |
| PTEE Target                               | 1742         |
| Projected Annual Hrs Earned               | 43655        |
| <b>Full Time Equip Employee (Hrs per)</b> | <b>1792</b>  |
| <b>Variance PTEE</b>                      | <b>13,64</b> |

Compliance Total: 238

Compliance Achieved: 238

DISTRICT CODE 926  
POST OFFICE FINANCE NBR 054050  
POST OFFICE NAME LAGUNA BEACH PO  
UNIT NAME LAGUNA BEACH PO  
UNIT FINANCE NUMBER 054050  
UNIT LEVEL 0  
BENCHMARK V41D 0.00  
BENCHMARK V41C 0.00  
BENCHMARK V42 0.00  
BENCHMARK DVL 13157533.74  
BENCHMARK DVF 18579162.72  
BENCHMARK PPTU 3254388.28  
BENCHMARK BVL 603597.28  
BENCHMARK BVF 5671855.80  
BENCHMARK LDC44\_dps 5432414.00  
BENCHMARK LDC44\_pp 338143.00  
BENCHMARK LDC41 0.00  
BENCHMARK LDC41D 0.00  
BENCHMARK LDC41C 0.00  
BENCHMARK LDC42 0.00  
BENCHMARK LDC43T 62299.12  
BENCHMARK LDC43L 11265.02  
BENCHMARK LDC43F 26955.24  
BENCHMARK LDC43P 10735.92  
BENCHMARK LDC43A 13342.94  
BENCHMARK LDC44 16879.48  
BENCHMARK LDC45 39015.72  
BENCHMARK LDC46 0.00  
BENCHMARK LDC48 33419.88  
BENCHMARK LDC45 TRANS 455161.00  
BENCHMARK LDC45 CLERK AMOUNT 8.00  
BENCHMARK LDC45 TRANS MIN 498752.00  
BENCHMARK LDC45 TOTAL DAYS 301  
BENCHMARK NBR DBCS 0  
BENCHMARK NBR CSBCS 0  
BENCHMARK NBR UFSM 0  
BENCHMARK NBR AFSM 0  
BENCHMARK NBR SPLSM 0  
BENCHMARK CITY ROUTES 59.00  
BENCHMARK RURAL ROUTES 0.00

BENCHMARK HCR ROUTES 0.00  
BENCHMARK EQUIV. BOX ROUTES 7.03  
BENCHMARK CITY DELIVERIES 26385.42  
BENCHMARK RURAL DELIVERIES 0.00  
BENCHMARK HCR DELIVERIES 0.00  
BENCHMARK EQUIV. BOX DELIVERIES 3514.25  
MAN YEAR IND 2  
OFFICE OPEN SATURDAY 1  
AVERAGE FIRM HOLDOUTS 48  
CAG B  
NUMBER DBCS 0.000000  
NUMBER CSBCS 0.000000  
DBCS PIECES 0.00  
CSBCS PIECES 0.00  
FSM 42 PIECES 0  
FLASH LDC 41 0.00  
FLASH LDC 42 0.00  
FLASH LDC 43 6261.00  
FLASH LDC 44 1427.00  
FLASH LDC 45 3854.00  
FLASH LDC 46 439.00  
FLASH LDC 4B 4301.00  
FLASH LDC L43A 2232.00  
FLASH LDC L43F 1756.00  
FLASH LDC L43L 948.00  
FLASH LDC L43P 1325.00  
FLASH WDVL 1008711.00  
FLASH WDVF 1489194.00  
FLASH PPTU 252760.00  
FLASH WBVL 459866.00  
FLASH WBVF 440956.00  
DELIVERY DAYS 74  
UNIT RETAIL DAYS 74  
TOTAL TRANSACTIONS 110958.00  
DAILY TRANS AMOUNT 455161.00  
TRANS MIN AMOUNT 498752.00  
LDC 45 CLERK AMOUNT 8  
LDC 45 TOT DAYS AMOUNT 301  
CLERKS CREDITS NBR 0  
TRAVEL TIME 0.00

CLERK COLLECTIONS TIME AMT 150.00  
CANCEL TIME AMOUNT 0.00  
BRM POSTING AMOUNT 193.00  
BRM PIECES AMOUNT 500.00  
VERIFY DEPOSIT IND 1  
VALIDATE 1412 IND 1  
EXPRESS MAIL AMOUNT 1076.00  
AVERAGE MAILINGS AMT 0.00  
CITY ROUTES 59.00  
RURAL ROUTES 0.00  
HCR ROUTES 0.00  
EQUIVALENT BOX ROUTES 7.12  
CITY DELIVERIES 26389.00  
RURAL DELIVERIES 0.00  
HCR DELIVERIES 0.00  
BOX DELIVERIES 3558.00  
CLERKS FT 32  
CLERKS PTF 5  
CLERKS PTR 0  
MAILHANDERLERS FT 0  
MAILHANDERLERS PT 0  
MAILHANDERLERS PTR 0  
BENCHMARK LDC45 TRANS RDM 1438959.60  
BENCHMARK LDC45 TRANS MIN FACT 1.10  
SELECTED BEGIN PERIOD 12/30/2006  
SELECTED END PERIOD 03/30/2007  
OTHER TIME 41 0.00  
OTHER TIME 42 0.00  
OTHER TIME 43 0.00  
OTHER TIME 44 0.00  
OTHER TIME 45 0.00  
OTHER TIME 46 0.00  
OTHER TIME 48 0.00  
LETTER PRODUCTIVITY 1481.03  
FLAT PRODUCTIVITY 937.87